THE URBAN LEAGUE OF PHILADELPHIA Consolidated Financial Statements For the Years Ended June 30, 2024 and 2023



Accountants & Advisors

Consolidated Financial Statements For the Years Ended June 30, 2024 and 2023

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Accountants & Advisors

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of The Urban League of Philadelphia

Report on the Audit of the Financial Statements

Opinion

We have audited the accompanying consolidated financial statements of The Urban League of Philadelphia (a nonprofit organization), which comprise the statements of financial position as of June 30, 2024 and 2023, and the related statements of activities and changes in net assets, functional expenses and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of The Urban League of Philadelphia as of June 30, 2024 and 2023, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the consolidated financial statements section of our report. We are required to be independent of The Urban League of Philadelphia and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about The Urban League of Philadelphia's ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether
 due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures
 include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated
 financial statements.



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- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Urban League of Philadelphia's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting
 estimates made by management, as well as evaluate the overall presentation of the consolidated financial
 statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about The Urban League of Philadelphia's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

May 13, 2025

Horsey, Budaner & Hesser, LLP

Consolidated Statements of Financial Position As of June 30, 2024 and 2023

	2024	 2023
ASSETS		
Current assets		
Cash	\$ 3,881,794	\$ 4,638,605
Restricted Cash	71,832	212,271
Contributions receivable, net of allowance for		
doubtful accounts of \$0 and \$3,178 in 2024 and 2023	2,583	-
Grants receivable	1,357,291	415,547
Other receivable	122,089	23,500
Investments	5,856,007	5,591,693
Prepaid expense and other assets	 104,254	 36,938
Total current assets	11,395,850	10,918,554
Security deposits	58,761	83,183
Operating lease right of use asset	2,467,629	-
Property and equipment, net of accumulated		
depreciation	 195,442	 47,549
Total Assets	\$ 14,117,682	\$ 11,049,286
LIABILITIES		
Current liabilities		
Accrued expenses	\$ 55,971	\$ 192,174
Other Payables	-	2,466
Operating lease obligations, current portion	250,814	-
Refundable advance	 2,513,701	 1,866,496
Total current liabilities	 2,820,486	 2,061,136
Long-Term Liabilities		
Operating lease obligations, net of current portion	2,216,815	 <u>-</u>
Total Liabilities	 5,037,301	 2,061,136
NET ASSETS		
Without donor restrictions	7,926,956	7,694,286
With donor restrictions	1,153,425	1,293,864
Total net assets	 9,080,381	 8,988,150
Total liabilities and net assets	\$ 14,117,682	\$ 11,049,286

Consolidated Statements of Activities and Changes in Net Assets For the Years Ended June 30, 2024 and 2023

			2024 2023														
	Net Assets Without Donor Restrictions			Net Assets With Donor Restrictions		Total		Total		Total		Total		et Assets Without Donor estrictions	1	t Assets With Donor strictions	 Total
PUBLIC SUPPORT AND REVENUE																	
Grants	\$ 5	,478,572	\$	-	\$	5,478,572	\$	5,604,701	\$	668,800	\$ 6,273,501						
Contributions	2	,028,832		27,550		2,056,382		4,344,469		212,271	4,556,740						
Special events, net of cost of direct benefit to																	
donors of \$136,646 in 2024 and 149,908 in 2023		56,905		-		56,905		393,625		-	393,625						
Interest income		722		-		722		496		-	496						
Other revenue		285,012				285,012		157,660			 157,660						
	7	,850,043		27,550		7,877,593		10,500,951		881,071	11,382,022						
Net assets released from restrictions		167,989		(167,989)		<u> </u>		621,319		(621,319)	 <u> </u>						
Total public support and revenue	8	,018,032		(140,439)		7,877,593		11,122,270		259,752	 11,382,022						
EXPENSES																	
Program services																	
Advocacy and policy	1	,856,675		-		1,856,675		1,437,001		-	1,437,001						
Business and talent diversity		814,538		-		814,538		1,339,765		-	1,339,765						
Community and economic development	3	,609,370		-		3,609,370		4,264,316		-	4,264,316						
Support services	1	,504,779				1,504,779		1,047,857		-	1,047,857						
Total expenses	7	,785,362				7,785,362		8,088,939			 8,088,939						
Change in net assets		232,670		(140,439)		92,231		3,033,331		259,752	3,293,083						
Net assets, at beginning of year	7	,694,286		1,293,864		8,988,150		4,660,955		1,034,112	 5,695,067						
Net assets, at end of year	\$ 7	,926,956	\$	1,153,425	\$	9,080,381	\$	7,694,286	\$	1,293,864	\$ 8,988,150						

Consolidated Statement of Functional Expenses For the Year Ended June 30, 2024

		Program	Services			Support Services		
	Advocacy and Policy	Business and Talent Diversity	Community and Economic Development	Total Program Services	Fund Development	Management Services	Total Support Services	Total Expenses
Salaries Benefits and taxes Professional services Meals, travel and meetings Special Event Office Expendable equipment Dues and memberships Advertising Occupancy	\$ 496,479 84,797 587,068 45,926 22,488 9,190 1,477 448 - 9,591	\$ 282,519 42,495 287,205 12,114 4,148 2,963 1,968 - - 10,413	\$ 992,286 191,458 247,627 11,806 17,177 4,689 9,596 575 82 25,244	\$ 1,771,284 318,750 1,121,900 69,846 43,813 16,842 13,041 1,023 82 45,248	\$ - - - - - - - - -	\$ 511,311 107,982 810,536 71,628 987 23,139 33,726 15,619 578 20,132	\$ 511,311 107,982 810,536 71,628 987 23,139 33,726 15,619 578 20,132	\$ 2,282,595 426,732 1,932,436 141,474 44,800 39,981 46,767 16,642 660 65,380
Utilities Insurance Bank and payroll fees Scholarships Administrative Allocations Other Total expenses before depreciation	827 162,940 120,000 315,444 1,856,675	922 - 49 - 52,000 117,718 814,514	128,000 1,980,784 3,609,370	922 - 922 162,940 300,000 2,413,946 6,280,559	- - - - - -	35,012 23,921 47,554 (299,928) 69,427 1,471,624	35,012 23,921 47,554 - (299,928) 69,427 1,471,624	35,934 23,921 48,476 162,940 72 2,483,373 7,752,183
Depreciation Total expenses included in expenses section on the consolidated statement of activities and changes in net assets	1,856,675	814,538	3,609,370	6,280,583		1,504,779	1,504,779	7,785,362
Plus expenses included with revenue on the consolidated statement of activities and changes in net assets Special events - cost of direct benefit to donors Rent and facility costs Awards	<u>:</u> -	- - -	- : - :	- - -	131,397 5,248 136,645	<u>-</u> <u>-</u> <u>-</u>	131,397 5,248 136,645	131,397 5,248 136,645
Total expenses	1,856,675	814,538	3,609,370	6,280,583	136,645	1,504,779	1,641,424	7,922,007

Consolidated Statement of Functional Expenses For the Year Ended June 30, 2023

National Professional Profess					Program	Servic	es				Support Services								
Benefits and taxes		A	Advocacy and and Talent		and Talent	and Total Economic Program		and and Talent Economic		Program		Total nic Program		Dev				Support	
Professional services 540,379 580,820 281,761 1,402,950 - 788,039 788,939 2,161,889 183,086 183,	Salaries	\$	352,378	\$	250,435	\$	709,115	\$	1,311,928	\$	-	\$	238,834	\$ 238,834	\$ 1,550,762				
Melas, travel and meetings 18.386 9.061 5.922 33.369 - 47.021 47.021 80.390 50.00000 50.00000 50.00000 50.00000 50.00000 50.00000 50.00000 50.00000 50.00000 50.00000 50.00000 50.000000000 50.0000000000	Benefits and taxes		52,273		79,128		153,096		284,497		-		58,966	58,966	343,464				
Special Events 70,819 9,580 74,297 154,696 - 2,589 2,589 157,285	Professional services		540,379		580,820		281,751		1,402,950		-		758,939	758,939	2,161,889				
Section	Meals, travel and meetings		18,386		9,061		5,922		33,369		-		47,021	47,021	80,390				
Expendable equipment 16,078 36,495 27,963 80,537 - 47,045 47,045 127,580	Special Events		70,819		9,580		74,297		154,696		-		2,589	2,589	157,285				
Expendable equipment 16,078 36,495 27,963 80,537 - 47,045 47,045 127,580	Office		-		38		9,888		9,925		-		10,124	10,124	20,049				
Duss and memberships 11,475	Expendable equipment		16,078		36,495		27,963		80,537		-								
Advertising - 207 - 207 - 3,132 3,339 Occupancy 32,007 30,745 81,618 144,370 - 43,223 49,323 193,693 Utilities 153 747 1,994 2,894 - 33,018 33,018 35,812 Insurance 17,632 17,632 17,631 Bank and payroll fees 541 1,348 378 2,268 - 24,121 24,121 26,389 Interest Expense 97 97 97 97 97 97 97 97 97 97 97 97 97			11.475		-		-		11.475		-		2.121	2.121	13.596				
Decigancy 32,007 30,745 81,618 144,370 - 49,323 49,323 193,693 193,6	•		-		207		-				-		,	,	,				
Definition 153 747 1,994 2,984 - 33,018 33,018 35,912 1,047,857 1,047,	9		32.007		30.745		81.618		144.370		-		,	,	,				
Figurance			,		,		,		,		-				,				
Interest Expense	Insurance						-		-		-								
Scholarships	Bank and payroll fees		541		1,348		378		2,268		-		24,121	24,121	26,389				
Administrative Allocation 103,848 97,134 230,089 431,070 - (411,070) (411,070) 20,000 Grants Made 1446,500 1,446,500 - (411,070) 1446,5	Interest Expense		-		-		-		-		-		97	97	97				
Grants Made Other Expenses 110,364 242,681 1,240,455 1,593,500 - 117,163 117,163 117,163 1,710,663 Total expenses before depreciation 1,437,001 1,338,419 4,264,316 7,039,736 - 999,055 999,055 8,038,791 Depreciation - 1,346 - 1,34	Scholarships		128,300		-		1,250		129,550		-		-	-	129,550				
Other Expenses 110,364 242,681 1,240,455 1,593,500 - 117,163 117,163 1,710,663 Total expenses before depreciation 1,437,001 1,338,419 4,264,316 7,039,736 - 999,055 999,055 8,038,791 Depreciation - 1,346 - 1,346 - 48,802 48,802 50,148 Total expenses included in expenses section on the consolidated statement of activities and changes in net assets 1,437,001 1,339,765 4,264,316 7,041,082 - 1,047,857 1,047,857 8,088,939 Plus expenses included with revenue on the consolidated statement of activities and changes in net assets 5 4,264,316 7,041,082 - 1,047,857 1,047,857 8,088,939 Plus expenses included with revenue on the consolidated statement of activities and changes in net assets 5 5 5 5 5 5 5 5 6 5 8,088,939 5 8,088,939 5 8,088,939 6 1,047,857 1,047,857 1,047,857 1,047,857 1,047	Administrative Allocation		103,848		97,134		230,089		431,070		-		(411,070)	(411,070)	20,000				
Total expenses before depreciation 1,437,001 1,338,419 4,264,316 7,039,736 - 999,055 999,055 8,038,791 Depreciation - 1,346 - 1,346 - 48,802 48,802 50,148 Total expenses included in expenses section on the consolidated statement of activities and changes in net assets 1,437,001 1,339,765 4,264,316 7,041,082 - 1,047,857 1,047,857 8,088,939 Plus expenses included with revenue on the consolidated statement of activities and changes in net assets Special events - cost of direct benefit to donors Food and Beverage 115,710 - 115,710 Consultants-Event Planner 21,680 - 21,680 Awards 116,67 - 11,667 Other 149,908 - 149,908 149,908	Grants Made						1,446,500		1,446,500		-								
Depreciation	Other Expenses		110,364		242,681		1,240,455		1,593,500		-		117,163	 117,163	 1,710,663				
Total expenses included in expenses section on the consolidated statement of activities and changes in net assets 1,437,001 1,339,765 4,264,316 7,041,082 - 1,047,857 1,047,857 8,088,939 Plus expenses included with revenue on the consolidated statement of activities and changes in net assets Special events - cost of direct benefit to donors Food and Beverage 115,710 - 115,710 15,710 Consultants-Event Planner 21,680 - 21,680 21,680 Awards 11,667 - 11,667 11,667 Consultants 11,047,857 1,047,8	Total expenses before depreciation		1,437,001		1,338,419		4,264,316		7,039,736		-		999,055	999,055	8,038,791				
section on the consolidated statement of activities and changes in net assets 1,437,001 1,339,765 4,264,316 7,041,082 - 1,047,857 1,047,857 8,088,939 Plus expenses included with revenue on the consolidated statement of activities and changes in net assets Special events - cost of direct benefit to donors Food and Beverage - - - 115,710 - 115,710 115,710 Consultants-Event Planner - - - - 21,680 - 21,680 21,680 Akkings - 851 851 851 851 0ther - - - - 11,667 11,667 11,667 11,667 11,667 11,9908 149,908	Depreciation			_	1,346				1,346		-		48,802	 48,802	 50,148				
Plus expenses included with revenue on the consolidated statement of activities and changes in net assets Special events - cost of direct benefit to donors Food and Beverage - - - - 115,710 - 115,710 115,710 115,710 115,710 115,710 115,710 115,710 21,680 21,	section on the consolidated statement		4 407 004		4 000 705		4 00 4 0 4 0		7.044.000				4.047.057	4 0 47 057	0.000.000				
on the consolidated statement of activities and changes in net assets Special events - cost of direct benefit to donors Food and Beverage 115,710 - 115,710 115,710 Consultants-Event Planner 21,680 - 21,680 21,680 Awards 851 - 851 Other 111,667 - 111,667 149,908 - 149,908 149,908	of activities and changes in net assets		1,437,001		1,339,765		4,264,316	-	7,041,082				1,047,857	 1,047,857	 8,088,939				
Food and Beverage - - - - 115,710 - 115,710 121,680 21,680	on the consolidated statement of activities and changes in net assets	5																	
Consultants-Event Planner - - - - 21,680 - 21,680 21,680 21,680 Akards - - - - - - 851 - 851 851 851 Other - - - - - - 11,667 - 11,667 - 11,667 - 149,908 149,908 149,908 149,908 149,908			-		-		-		-		115,710		-	115,710	115,710				
Awards - - - - - 851 - 851 851 Other - - - - 11,667 - 11,667 - 11,667 11,667 - - - - - 149,908 - 149,908 149,908	ğ		-		-		-		_		,		-	,					
Other - - - - - 11,667 - 11,667 11,667 11,667 11,667 149,908 - 149,908 149,908 149,908			-		-		-		_				-	,	,				
					<u>-</u>			_	<u>-</u>										
Total expenses \$ 1,437.001 \$ 1,339.765 \$ 4,264.316 \$ 7.041.082 \$ 149.908 \$ 1,047.857 \$ 1,197.765 \$ 8,238.846			-		-		-		-		149,908		-	149,908	149,908				
- 1,1-1,1-1 + 1,1-1,1-1,1-1 + 1,1-1,1-1 + 1,1-1,1-1,1-1 + 1,1-1,1-1 + 1,1-1,1-1 + 1,1-1,1-1 + 1,1-1,1-1 + 1,1-1,1-1 + 1,1-1,1-1 + 1,1-1,1-1 + 1,1-1,1-	Total expenses	\$	1,437,001	\$	1,339,765	\$	4,264,316	\$	7,041,082	\$	149,908	\$	1,047,857	\$ 1,197,765	\$ 8,238,846				

The Urban League of Philadelphia Consolidated Statements of Cash Flows For the Years Ended June 30, 2024 and 2023

	2024	2023
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in net assets	92,231	3,293,083
Adjustments to reconcile change in net assets to	02,201	0,200,000
net cash (used in)/provided by operating activities		
Depreciation	33,179	50,148
Unrealized Gains	(264,314)	(94,678)
Change in assets and liabilities	, ,	, , ,
Contributions receivable	(2,583)	5,327
Grants receivable	(941,744)	781,912
Other receivable	(98,589)	33,150
Other payable	(2,466)	2,466
Prepaid expense and other assets	(67,316)	64,269
Security deposits	24,422	(73,544)
Accrued expenses	(136,203)	34,559
Deferred Income	-	(52,500)
Refundable advance	647,205	(160,251)
Net cash (used in)/provided by operating		
activities	(716,177)	3,883,941
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of certificates of deposit	-	(5,591,693)
Acquisition of property and equipment	(181,073)	
Net cash used in investing activities	(181,073)	(5,591,693)
Net decrease in cash	(897,250)	(1,707,752)
Cash, beginning of year	4,850,876	6,558,628
Cash, end of year	3,953,626	4,850,876
Supplemental Disclosure of Non Cash Transaction: Right of use asset acquired from incurring lease obligation	- \$ 2,467,629	\$ -

NOTE 1 ORGANIZATION AND DESCRIPTION OF PROGRAMS

Organization

The Urban League of Philadelphia (the League) is a nonpartisan, nonprofit community service organization using the tools and methods of social work, economics, law, and other disciplines to secure equal opportunity in all sectors of society for African Americans and other people of color.

In 2021, the League entered into a partnership with ULP Community Impact Financing LLC (the Company). The purpose of this agreement was to assist in providing housing and small business loans to African Americans and other people of color. The management of The Urban League of Philadelphia has determined that consolidation of the Company is required since The Urban League of Philadelphia exhibits a controlling financial interest in the Company based on The Urban League of Philadelphia having a 100% ownership in the Company.

Description of Programs

Advocacy and Policy

The State of Black Philadelphia is a publication created by The Urban League of Philadelphia. It is a comprehensive look at the persistent disparities that exist between black and white Philadelphians in the five areas of economics, health, education, civic engagement, and social justice.

The Urban League Guild (the Guild) provides a host of volunteers for special engagements and helps to support The Urban League of Philadelphia through annual fundraisers. Among many community service projects, those that provide assistance to abused children are the Guild's primary focus.

The Network of Extraordinary Talent (NExT) is a network of young professionals who provide leadership development, economic empowerment, and community volunteer opportunities for other young professionals. The Organization trains, develops, and educates young professionals to take leadership roles within the civil rights movement and society at large. Members of NExT are defining, developing, implementing and leading the next generation's civil rights agenda.

Business and Talent Diversity

Through its employment services, The Urban League of Philadelphia empowers African Americans and others to connect with self-sustaining employment opportunities via training opportunities, links to employers, or other employment services.

The Urban Leadership Forum is Philadelphia's first leadership development program for people of color. It is designed to identify and train minority leaders and establish a forum for promoting effective leadership in all sectors of society. Participants must successfully manage a community service project team process, a key component of the Urban Leadership Forum design.

NOTE 1 ORGANIZATION AND DESCRIPTION OF PROGRAMS (continued)

Community and Economic Development

Housing counseling is provided to individuals who seek assistance for prepurchase counseling, fair-housing rights information, lending practices, money management, credit repair, budgeting, real estate selection, and relief from foreclosures and predatory lending. The Urban League of Philadelphia also assists renters with tenant rights. Escrow counseling is available for clients living in substandard housing with licensing and inspection violations. Recognized as one of the City of Philadelphia's 30 endorsed housing agencies, the Urban League of Philadelphia conducts advocacy on behalf of low-income families and makes referrals to all government programs.

The financial literacy program focuses on educating individuals on how to manage their finances responsibly. This program is tailored to both youth and adults.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Principles of Consolidation & Basis of Presentation

The accompanying consolidated financial statements have been prepared using the accrual basis of accounting. The consolidated financial statements are presented in conformity with accounting principles generally accepted in the United States of America (U.S. GAAP). The consolidated financial statements include the accounts of the League and the Company (collectively, the Organization). All significant intercompany accounts, transactions, and balances are eliminated in the consolidation process. For the years ended June 30, 2024 and 2023 there were no transactions that were subject to elimination in the consolidation process.

Classification of Net Assets

Net assets, revenue, gains, and losses are classified based on the existence or absence of donor-imposed or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions - Net assets available for use in general operations and not subject to donor or certain grantor restrictions.

Net Assets with Donor Restrictions - Net assets that are subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that are met with the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that certain resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Use of Estimates

The preparation of consolidated financial statements in accordance with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results may differ from those estimates.

Revenue Recognition - Contributions

Funding for the Organization's activities is achieved almost entirely through government funding, foundation, corporate and other support, contributions, and in-kind contributions, including unconditional promises to give. These donations provide funding to be used to support the mission of the Organization. As the donors are not receiving a benefit as a result of these transactions, the donations are considered to be contributions to the Organization. Some contributions require that funds be expended for a specific purpose and are considered to be net assets with donor restrictions.

The Organization recognizes unconditional contributions when cash, securities, or other assets; an unconditional promise to give; or a notification of a beneficial interest is received. Conditional promises to give, that is, those with a measurable performance or other barrier and a right of return, are not recognized until the conditions on which they depend have been met. As of June 30, 2024 and 2023, there were conditional contributions of \$2,513,701 and \$1,866,496, respectively, which are included in refundable advances on the consolidated statements of financial position.

Special events revenue is bifurcated into an exchange transaction component and a contribution component. The exchange transaction component is considered to be the fair value of benefits received by an attendee. The transaction price is the fair value that is estimated by management for each event based on an analysis of the benefits received by the attendee. The contribution component is considered to be the amount over and above the fair value for which the attendee does not receive commensurate value. Revenue is recognized at the point in time when the event takes place as that is when the Organization's sole obligation to perform is satisfied and when the barriers are overcome. Payments for special events are generally required to be made when registration for the event occurs or sponsorships are made. All special events revenue is included under public support revenue as management has determined that the split between fair value and contribution is not material. For the years ended of June 30, 2024 and 2023 there were no special events conditional contributions.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Revenue Recognition - Contributions (continued)

A portion of the grants the Organization receives are cost reimbursement government grants. These grants provide funding to be used for purposes indicated in the grant agreements. As the government is not receiving a benefit as a result of these transactions, the grants are considered to be contributions to the Organization. The grant agreements contain specific service requirements. As these stipulations create a barrier that must be achieved, and any amounts not expended must be returned, government grants are considered to be conditional contributions until such time as the barriers are overcome. Contributions from these grant agreements are, therefore, recognized as revenue when costs are incurred and specific service requirements are met, as required by the agreements. Until the financial information required by the funding sources is accepted, costs billed for program services under cost reimbursement contracts are subject to review and possible disallowance. In management's opinion, the potential for material disallowances is remote and, therefore, is not a barrier that would prevent the recognition of revenue. The Organization received no funds in advance of service requirements being met as of either June 30, 2024 or 2023. There were no conditional amounts recognized on government grants in progress as of June 30, 2024 and 2023.

Restricted Cash

Restricted cash totaling \$71,832 and \$212,271 as of June 30, 2024 and 2023, respectively, is limited in use and was held in separate bank accounts for ULP Community Impact Financing LLC operations and scholarships accordingly.

Contributions, Grants and Other Receivables

The Organization evaluates its receivables for contributions and grants and fees on a periodic basis to determine collectability. Contributions and grants receivable bad debts are provided for on the allowance method based on history of past write-offs and collections. Accounts are written off when they are deemed uncollectable. As of June 30, 2023, the Organization had an allowance for doubtful accounts of \$3,178 related to contributions receivable. As of June 30, 2024 the Organization did not deem an allowance for doubtful accounts related to contributions and grants receivable necessary.

Management provides the estimate of the expected allowance for credit losses for other receivables. This estimate is derived from a review of the Organization's historical experience and management's evaluation of outstanding other receivables. This estimate is adjusted for management's assessment of current conditions, reasonable and supportable forecasts regarding future events, and any other factors deemed relevant by the Organization. Balances that are still outstanding after the Organization has used reasonable efforts are written off through a charge to operations. There was no allowance for credit losses for the year ended June 30, 2024.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Property and Equipment

Purchased property and equipment over \$1,000 are capitalized at cost and depreciated using the straight-line method over their estimated useful lives of three to seven years. Donated property and equipment are capitalized at fair value on the date of donation and depreciated using the straight-line method over their estimated useful lives. Repair and maintenance costs are charged to current operations. At the time property and equipment are retired or disposed of, the cost and related accumulated depreciation are removed from the accounts, and any gain or loss on disposition is credited or charged to the change in net assets for the year.

The Organization will record impairment losses on long-lived assets when events and circumstances indicate that the assets are less than the carrying amounts. There was no impairment loss recognized for the years ended June 30, 2024 and 2023.

Refundable Advance

Refundable advance consists of advances received for grants that have not yet been earned in accordance with the grant agreement.

Investments

Investments, stated at fair value as of June 30, 2024 and 2023, consist of fixed income, U.S. Treasuries with a Moody Rating of Aaa, annual maturities and estimated yields between 1.15%-2.93%. Investment income included unrealized gains of \$264,314 and \$94,678 for the years ended June 30, 2024 and 2023, respectively, which was included in other revenue in the consolidated statement of activities and changes in net assets.

Fair Value Measurements

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. This guidance establishes a three-level hierarchy for fair value measurements based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date. The three levels are defined as follows:

- <u>Level 1:</u> Inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets.
- <u>Level 2:</u> Inputs to the valuation methodology include quoted prices for similar assets or liabilities in active markets and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the same term of the financial instrument.
- <u>Level 3:</u> Inputs to the valuation methodology are unobservable.

A financial instrument's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement. The Organization's investments at June 30, 2024 and 2023 are categorized as Level One.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Federal Tax Status

The Internal Revenue Service has classified the League as exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code (Code) and is not considered to be a private foundation as defined in Section 509(a) of the Code. The consolidated entity, ULP Community Impact Financing LLC, is a single member nonprofit limited liability company, wholly owned by the tax-exempt parent organization (Urban League of Philadelphia). The LLC is not required to obtain its own tax exempt status and its financial activity is intended to be reported as part of the parent organization's activity.

U.S. GAAP requires management to evaluate tax positions taken and recognize a tax liability, if the Organization has taken an uncertain tax position that more-likely-than-not would not be sustained upon examination by a government authority. Management has analyzed the tax positions taken by the Organization and has concluded that as of June 30, 2024 and 2023, there are no uncertain positions taken or expected to be taken that would require recognition of a liability or disclosure in the consolidated financial statements. Should the tax-exempt status or any tax filing matter be challenged in the future, the Organization's last three tax years are open for examination by the IRS.

Functional Allocation of Expense

Directly identifiable expenses are charged to program services and support services. The policy of the Organization's management is to allocate the indirect expenses of administrative support to certain programs based on revenue, headcount, or space utilization, depending on the nature of the expense.

Support services include the administrative costs of supporting the Organization's programs, as well as fundraising costs.

NOTE 3 LIQUIDITY AND AVAILABILITY

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the consolidated statements of financial position date, comprise the following as of June 30, 2024 and 2023:

		June 30,2024				
	:			2023		
Current financial assets:						
Cash	\$	3,881,794	\$	4,638,605		
Contributions receivable		2,583		-		
Other receivable		122,089		23,500		
Grants receivable		1,357,291		415,547		
Investments		5,856,007		5,591,693		
	\$	11,219,764	\$	10,669,345		

General expenditures include program services expenses and supporting services expenses expected to be paid in the subsequent year. As part of the Organization's liquidity management plan, the Organization structures its financial assets to be available as general expenditures, liabilities and other obligations come due.

NOTE 4 CONTRIBUTIONS RECEIVABLE

Contributions receivable are expected to be received in less than one year. Contributions receivable as of June 30, 2024 and 2023 consisted of the following:

	 2024	 2023
United Way Donor Option, net of allowance for doubtful accounts of		
\$3,178 in 2023	\$ 2,583	\$ -
	\$ 2,583	\$ -

NOTE 5 GRANTS RECEIVABLE

Grants receivable as of June 30, 2024 and 2023 consisted of the following:

	2024		 2023
Division of Housing and Community Development,			
City of Philadelphia	\$	159,935	\$ 64,218
National Urban League/DOL		83,106	63,391
National Urban League/ULEC		122	117,160
National Urban League/HUD		-	48,876
The City of Philadelphia/BTAP		20,269	27,776
Cheyney University - PA Dept of Education		40,000	67,329
Supply Philly		56,762	-
CEG-Community Expansion-Gun Violence program		101,690	1,292
State grant GV		29,355	25,505
Forum		866,052	
	\$	1,357,291	\$ 415,547

NOTE 6 PROPERTY AND EQUIPMENT

Property and equipment as of June 30, 2024 and 2023 consisted of the following:

	 2024	 2023
Furniture, fixtures and equipment	\$ 208,178	\$ 30,705
Building	29,162	-
Construction in progress	 	 25,563
	237,340	56,268
Less: Accumulated depreciation	 41,898	 8,719
	\$ 195,442	\$ 47,549

Depreciation for the years ended June 30, 2024 and 2023 was \$33,179 and \$50,148, respectively. The Organization recognized disposals of 103,704 during the 2023 fiscal year.

Construction in progress consisted of costs incurred renovating a building associated with the HUD – "A Home for Returning Citizens" program, which was placed in service during the year ended June 30, 2024.

NOTE 7 REFUNDABLE ADVANCE

Refundable advance as of June 30, 2024 and 2023 consisted of the following:

		2024	 2023	
Grants	\$	2,513,701	\$ 1,689,996	
Special events		-	 176,500	
	_ \$	2,513,701	\$ 1,866,496	

NOTE 8 NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions are restricted for the following purposes or period as of June 30, 2024 and 2023:

	2024	2023
Subject to expenditures for specified purposes		
Scholarships	\$ 71,832	\$ 212,271
PECO (For Years 25/26)	230,000	230,000
William Penn youth camp	118,800	118,800
Commonwealth of PA-for voting	200,000	200,000
Other	182,793	182,793
Education advocacy	350,000	350,000
	\$ 1,153,425	\$ 1,293,864

Net assets were released from donor restriction by incurring expenses satisfying the restricted purpose specified by the donors as follows for the years ended June 30, 2024 and 2023:

	2024		 2023	
Satisfaction of purpose restrictions				
Scholarships	\$	167,989	\$ 87,497	
Urban Tech programs		-	70,022	
Education advocacy		-	345,000	
William Penn youth camp		-	 118,800	
	\$	167,989	\$ 621,319	

NOTE 9 TAX-DEFERRED ANNUITY PLAN

In accordance with Internal Revenue Code Section 403(b), the Organization sponsors an employer contributory tax-deferred annuity plan that covers substantially all employees who have completed 1,000 hours of service. The plan provides for employer discretionary contributions, which are determined on an annual basis. For the years ended June 30, 2024 and 2023, the annual contribution was \$ 12,423 and \$10,284, respectively. Effective during fiscal year 2024, the contribution was based on 3% of the employees' annual salaries; previously, the 2023 contribution was based on 2%.

NOTE 10 LEASES

The Organization leases its office space under an operating lease with a 10 year initial term. The lease includes a renewal option which can extend the lease term up to 5 years. The exercise of this renewal option is at the sole discretion of the Organization, and only lease options that the Organization believes are reasonably certain to exercise are included in the measurement of the lease assets and liabilities.

The lease agreement does not include any material residual value guarantees or restrictive covenants. The following summarizes the line items in the consolidated statement of financial position which includes amounts for operating leases as of June 30, 2024:

Operating lease right-of-use asset	\$	2,467,629
Current portion of operating lease liabilities		250,814
Operating lease liabilities		2,216,815
Total Operating Lease Liabilities	_\$	2,467,629
Weighted average remaining lease term		10 years
Weighted average discount rate		5.00%

The maturities of operating lease liabilities as of June 30, 2024 are as follows:

2025	\$ 250,858
2026	293,008
2027	300,304
2028	307,804
2029	315,508
2030-2034	 1,789,858
Total lease payments	3,257,339
Less: Interest	(789,710)
Present value of lease liability	\$ 2,467,629

NOTE 11 GRANTS

Grants and fees during the years ended June 30, 2024 and 2023 consisted of the following:

	2024	2023
Grants from corporations/foundations	\$ 2,342,988	\$ 4,104,029
National Urban League/U.S. Department		
of Housing and Urban Development	48,875	50,000
National Urban League/Urban Tech		
Jobs Program	-	26,545
National Urban League/Entrepreneurship		
and Business Development	80,922	346,766
Office of Neighborhood Economic		
Development	73,045	75,000
Division of Housing and Community		
Development, City of Philadelphia	684,652	602,500
CEG-Community Expansion Grant for Gun Violence	101,690	-
Homeowners' Emergency Mortgage		
Assistance Program and		
Pennsylvania Housing Finance		
Agency	161,500	-
Leadership Tuition	242,950	279,300
National Urban League/Equality and		
Excellence	-	15,000
Commonwealth of Pennsylvania -		
Pennsylvania Housing Finance		
Agency/First Time Home Buyers Program	234,016	145,267
PA Vote	-	200,000
City of Philadelphia, Department of		
Commerce Urban Tech	-	115,000
Workforce Ready to Work	1,507,434	109,000
Neighborworks	500	95,500
Other		109,594
	\$ 5,478,572	\$ 6,273,501

NOTE 12 CONTRIBUTIONS

Contributions during the years ended June 30, 2024 and 2023 consisted of the following:

	2024		2023	
Scholarships	\$	117,745	\$	145,255
Foundation support		897,000		3,650,000
Memberships		-		13,884
Corporate support		996,867		568,256
Other		43,870		179,345
Scholarship Admin Fee		900		
	\$	2,056,382	\$	4,556,740

NOTE 13 SPECIAL EVENTS

Special events revenue for the years ended June 30, 2024 and 2023 consisted of the following:

	2024		2023	
Empowerment dinner	\$	71,300	\$	382,571
Whitney M. Young Luncheon		101,386		160,962
Guild Events		14,220		-
NExT Philadelphia events		5,999		-
Whitney M. Young Luncheon		646		-
		193,551		543,533
Less: Cost for direct benefit to donors		(136,646)		(149,908)
	\$	56,905	\$	393,625

NOTE 14 CONCENTRATIONS OF CREDIT RISK

As of June 30, 2024 and 2023, the Organization maintained cash accounts with a bank that exceeded the limit of insurability under the Federal Deposit Insurance Corporation. The Organization has not experienced any losses in these accounts and believes it is not exposed to any significant credit risk on its cash balances.

Grants revenue concentration

Credit risk for grants revenue is concentrated because 50% of the balances are dependent upon receipts from government entities. Grants revenue are subject to credit risk because the realization of these items is dependent on various economic conditions.

NOTE 15 CONTRIBUTED SERVICES

Contribution of services is recognized by the Organization as both revenue and expense in the accompanying consolidated statements of activities and changes in net assets, if the services (a) create or enhance nonfinancial assets or (b) require specialized skills, are provided by individuals possessing those skills and would typically need to be purchased if not donated. For the year ended June 30 2023, the Organization recognized \$15,930 of in-kind contributions. In-kind contributions included legal fees for 2023 which are included in the management services component of support services on the consolidated statements of activities and changes in net assets. The amount recorded is based on fair value for the services provided and did not have donor-imposed restrictions. There were no in kind contributions recognized for the year ended June 30, 2024.

NOTE 16 CONTINGENCIES

From time to time, the Organization is involved in litigation in the course of business. Management has concluded that such litigation will not have a material impact on the consolidated financial statements for the year ended June 30, 2024.

NOTE 17 SUBSEQUENT EVENTS

The Organization has evaluated subsequent events through May 13, 2025, which is the date the consolidated financial statements were available to be issued.

Subsequent to June 30, 2024, the Organization formally changed its name to The Urban League of Greater Philadelphia.